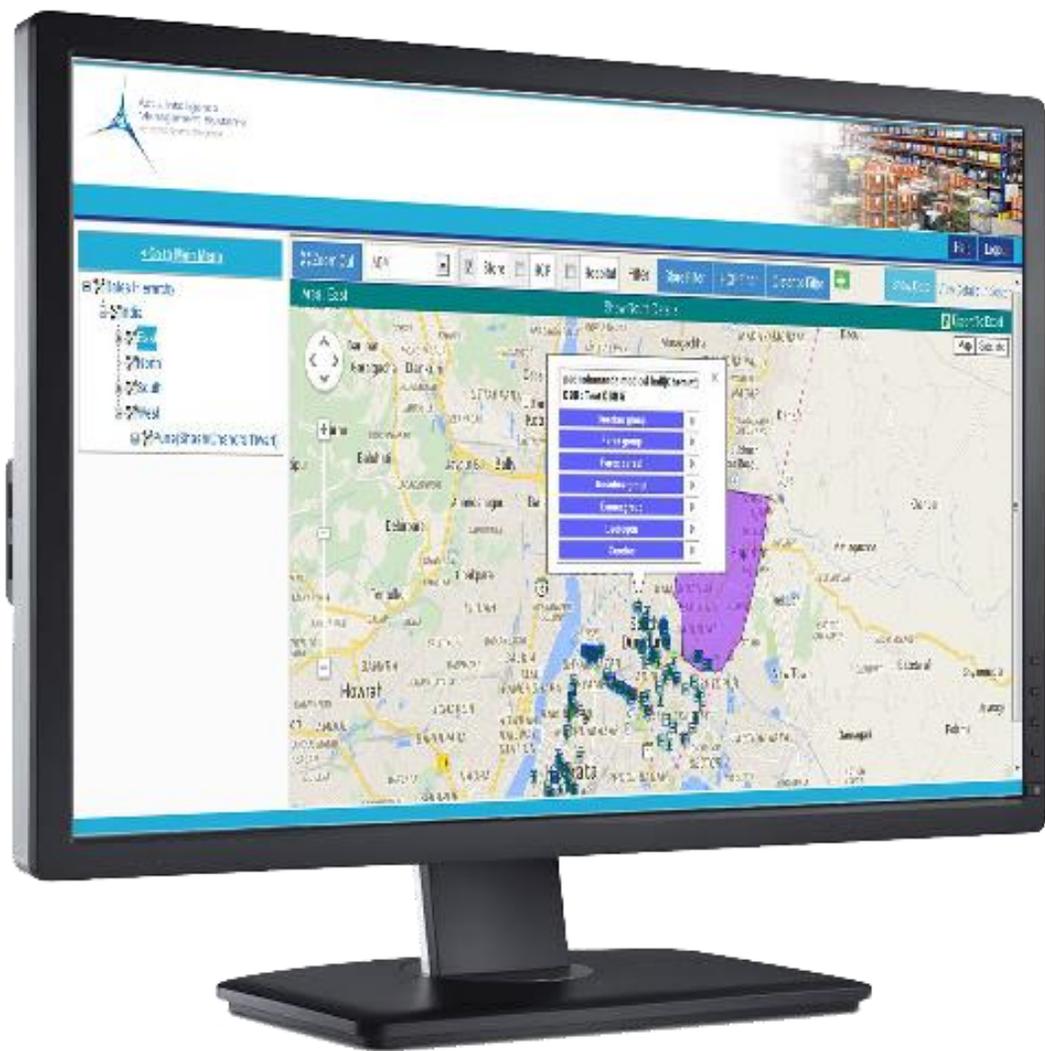# *Distributor Management System*

Astix Intelligence
Management Systems
Advanced Systems Intelligence

Introduction

A Distributor is a business partner for any company. With changing business environment, companies are shifting gears to new ways of selling by adopting robust systems and technology.

In such a scenario, a distributor needs to have an equally robust system, or else face the risk of getting phased out. The need to change is not only from the customer/retail facing side of business, but also to have an integrated system encompassing sales, purchase, stock, and cash-flows.

As the marketplace becomes more and more complex, good distributors are difficult to get. A distributor with a scalable system would always remain a desirable and sustainable partner.

Key Features

- Seamless Order management and invoicing
- Order Receipt from smartphone app / offline order booking
- Invoicing with auto location based tax calculations
- Outlet & Route management, including coverage & route planning
- Schemes / Promotions Execution
- Claims Management / Return Management
- Cash Management and Accounts Receivable
- Inventory and Warehouse /Dispatch Management
- Purchases / inventory Replenishment Management
- Vendor and Accounts Payable
- Sales Analysis and Interactive Management Reporting
- Data security enabled by role-based access, data

Empower yourself...

- Integrates all aspects of distributor business, therefore enhancing operational efficiency
- Scale-up your distribution business with multi company and multi channel capabilities .
- Thereby develop better distributor/manufacturer collaboration
- Be able to commit and achieve better service levels to market
- Manage your inventories better to meet Order execution SLAs of principal company
- Have superior control over schemes and discounts, promotions, marketing expenses and other activities
- At any point of time, be system ready to meet say, new reporting requirements of the company, launch a new scheme or launch a new product etc.
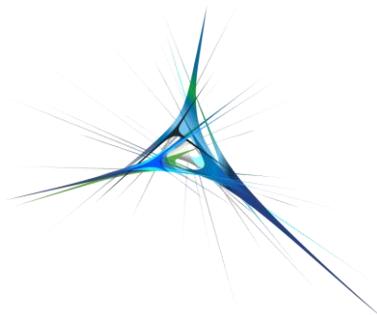
Our Other Solutions :

- Geo Tagging and Mapping
- Connect and Integrate
- Dynamic Reporting
- S&OP and Forecasting
- Actionable Insights and Analytics
- Sales Fundamentals (Modern Trade Channel)

About Astix Solutions:

A customer focused, technology driven software services company offering state of the art solutions in Business Process Automation, Business Intelligence, and Decision Support Systems.

Considerable expertise and experience in assisting customers optimally utilize information technology & knowledge as a key tool for effective and efficient management, thereby creating competitive advantages.

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